



November 4, 2020

Mr. Stéphane Cyr Chief Administrative Officer District of Clare P. O. Box 458 Little Brook, NS BOW 1Z0

Dear Stéphane,

The last eight months have been difficult times for everyone, and we recognize the challenges municipalities have had and are still facing. Throughout the pandemic, NSFM and AMANS have been all hands-on deck working on behalf of municipalities. Many staff and volunteer hours have been spent to help provide resources and information to municipalities during the pandemic. Included in these efforts was the data collected for the NSFM Report which identified the need for assistance and formed the basis for the \$67M in restart funding for municipalities. In fact, municipalities will be receiving \$1,067,000 more than what was identified. This is a good news story!

NSFM and AMA, like municipalities, are feeling the impacts of COVID-19 with significant losses in revenue from cancelled events. While municipalities are receiving the much-needed help that they deserve from the restart funding, NSFM and AMA are still struggling. It is uncertain when the two organizations will be able to resume holding conferences at full capacity again. These events are critical funding mechanisms for both organizations. Therefore, it is proposed that municipalities be billed a one-time restart fee to help the AMA and NSFM at a time when municipalities need the two organizations most. This would equate to 15 percent of the extra \$1,067,000 going to municipalities and would be split between the two organizations to help offset lost revenue and operating expenses due to COVID-19. Each municipal unit will be billed based on their allocation of the additional \$1,067,000 to ensure an equitable sharing of the redistribution.

We do not believe this is a big ask as it will leave 85 percent of the extra money that municipalities did not initially ask for and equates to <u>less than one quarter of a percent</u> of the total restart funding allocation to municipalities.

Attached to this letter is a one-time invoice for your municipality's allocation. We hope you will support your municipal organizations. If you have any questions, please do not hesitate to contact us.

Yours truly,

Pam Mood,

President, NSFM

Mike Dolter, CD, MBA, CPA, CMA President, AMANS

cc: Director of Finance